# **Bao Long Insurance Corporation**

# **STATEMENT OF INCOME**

for the year ended 31 December 2023

Form B 02 – DNPNT (Issued under Circular No. 232/2012/TT-BTC dated 28 December 2012 of the Ministry of Finance)

### PART I - SUMMARY STATEMENT OF INCOME

	Code	2023 VND	2022 VND
Net revenue from insurance activities	10	1,257,810,418,444	1,177,438,957,389
Financial income	12	122,542,365,599	150,519,250,329
Other income	13	766,075,225	195,555,029
Total expenses for insurance activities	20	1,022,130,605,080	940,404,438,673
Financial expenses	22	2,699,581,064	14,243,216,744
General and administration expenses	23	244,743,208,584	262,839,158,897
Other expenses	24	526,855,312	551,496,613
Accounting profit before tax (50 = 10 + 12 + 13 - 20 - 22 - 23 - 24)	50	111,018,609,228	110,115,451,820
Income tax expense – current	51	23,021,141,102	21,408,195,119
Income tax (benefit)/expense – deferred	52	(939,938,049)	863,034,329
Net profit after tax (60 = 50 - 51 - 52)	60	88,937,406,175	87,844,222,372
Basic earnings per share	70	1,413	1,401

# PART II - STATEMENT OF INCOME BY ACTIVITIES

	Code	Note	2023 VND	2022 VND
Premium revenue (01 = 01.1 + 01.2 - 01.3)	01		1,608,363,421,452	1,587,789,905,788
In which:			=	
<ul> <li>Gross written premiums from direct insurance business</li> </ul>	01.1	20(a)	1,262,966,824,585	1,360,904,710,589
– Gross written premiums from inward reinsurance	01.2	20(b)	257,854,792,591	247,587,691,386
<ul> <li>(Decrease)/increase in unearned premium reserve for direct insurance business and inward reinsurance</li> </ul>	01.3	17(a) (ii)	(87,541,804,276)	20,702,496,187
Outward reinsurance premiums (02 = 02.1 - 02.2)	02		480,020,000,262	566,925,828,756
In which:				
-Outward reinsurance premiums	02.1	02	408,106,087,978	550,524,073,243
<ul> <li>Decrease in unearned outward reinsurance premium reserve</li> </ul>	02.2	17(a) (ii)	(71,913,912,284)	(16,401,755,513)
Net premium revenue (03 = 01 – 02)	03		1,128,343,421,190	1,020,864,077,032
Commission income from outward reinsurance and other income from insurance activities $(04 = 04.1 + 04.2)$	04		129,466,997,254	156,574,880,357
In which:				
-Commission income from outward reinsurance	04.1	22	122,884,492,491	154,126,995,599
- Other income from insurance activities	04.2		6,582,504,763	2,447,884,758
Net revenue from insurance activities (10 = 03 + 04)	10		1,257,810,418,444	1,177,438,957,389
Claims paid (11 = 11.1 – 11.2)	11	23	728,480,770,876	559,955,984,713
In which:				
-Claims paid	11.1		737,692,053,654	562,561,144,395
<ul><li>Deductions (third party claims and salvage recoveries)</li></ul>	11.2		9,211,282,778	2,605,159,682
Claims recovery from outward reinsurance	12	24	293,916,666,195	202,621,475,801
(Decrease)/increase in claims reserve for direct insurance business and inward reinsurance	13	17(a)(i)	(116,680,946,435)	83,680,478,906
(Decrease)/increase in outward reinsurance claims reserve	14	17(a)(i)	(91,585,344,384)	75,637,430,632
Net claims expense (15 = 11 - 12 + 13 - 14)	15		409,468,502,630	365,377,557,186

### **Bao Long Insurance Corporation**

# **STATEMENT OF INCOME**

for the year ended 31 December 2023 (continued)

Form B 02 – DNPNT (Issued under Circular No. 232/2012/TT-BTC dated 28 December 2012 of the Ministry of Finance)

### PART II - STATEMENT OF INCOME BY ACTIVITIES (CONTINUED)

	Code	Note	2023 VND	2022 VND
Increase in catastrophe reserve	16	18b	11,127,155,292	10,579,683,288
Other operating expenses for insurance activities $(17 = 17.1 + 17.2)$	17	25	601,534,947,158	564,447,198,199
In which:	_		•	
-Commission on insurance activities	17.1		192,281,534,870	166,578,768,713
– Other insurance costs	17.2		409,253,412,288	397,868,429,486
Total expenses for insurance activities (18 = 15 + 16 + 17)	18		1,022,130,605,080	940,404,438,673
Gross profit from insurance activities (19 = 10 - 18)	19		235,679,813,364	237,034,518,716
Financial income	23	26	122,542,365,599	150,519,250,329
Financial expenses	24	27	2,699,581,064	14,243,216,744
Profit from financial activities (25 = 23 - 24)	25		119,842,784,535	136,276,033,585
General and administration expenses	26	28	244,743,208,584	262,839,158,897
Net operating profit (30 = 19 + 25 - 26)	30		110,779,389,315	110,471,393,404
Other income	31		766,075,225	195,555,029
Other expenses	32		526,855,312	551,496,613
Results of other activities $(40 = 31 - 32)$	40		239,219,913	(355,941,584)
Accounting profit before tax (50 = 30 + 40)	50		111,018,609,228	110,115,451,820
Income tax expense – current	51	29	23,021,141,102	21,408,195,119
Income tax (benefit)/expense – deferred	52	29	(939,938,049)	863,034,329
Net profit after tax (60 = 50 - 51 - 52)	40	_	88,937,406,175	87,844,222,372
Basic earnings per share	70	30	1,413	1,401

19 March 2024

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